

Case Study

CONFIGURATION & LOGISTICS



STATS

68,000
pieces of
technology
deployed

\$25M
of Cisco product
warehoused,
configured, and
shipped by Staley
on this project

560
stores completed
in six months



CONFIGURATION & LOGISTICS

BACKGROUND

Warehouse Retailer chose Staley Technologies to perform project management, networking site surveys, network infrastructure upgrades (low-voltage cabling), equipment configuration, staging and logistics support for 68,000 separate pieces of technology equipment being deployed.

CHALLENGE

Each individual store required its own list of configured devices. Additionally, warehousing more than \$25M of Cisco equipment for configuration required Staley's Project Managers and Technicians to engineer some processes and software for storage and warehouse management to label and organize all these devices and locations.



SOLUTION AND RESULTS

Staley Technologies' project management was pivotal, comprising all stages of planning, scheduling, setting success criteria and providing regular reports while overseeing day-to-day activities during the Survey and Transformation phase. Staley managed a complex network transformation schedule that involved installing and/or replacing legacy equipment such as routers, switches and wireless access points at all retail store locations. Equipment staging was performed in-house at Staley Technologies' staging facility, adhering to the client's configuration specifications. The staging and logistics team provided bar-coding, applied configuration images, ensured all devices were working properly before being palletized and routed for just-in-time shipping to meet Staley technicians for cabling and installation. If a device failed during the configuration process, Staley utilized the equipment supplier's RMA process for repair or replacement of the defective device. In order to keep all parties informed of shipping timelines, Staley provided tracking information for each shipment.

Because of Staley's logistics & configuration abilities, Warehouse Retailer was able to complete their network refresh in an aggressively short time frame.



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